



## POSITION AVAILABLE

Title: **Sales Team Lead**

**Summary:** Pierre's Ice Cream Company is seeking an experienced, highly-motivated Sales Team Lead to join its outstanding Sales team. We offer a pleasant work environment, as well as a competitive salary and benefit plan. Benefits include medical, dental, vision, short and long-term disability, and a 401(k) plan with Company match.

### **Responsibilities:**

- Train and supervise the retail merchandising team.
- Prospect for new customers to grow business.
- Execute store set-ups for new and existing accounts.
- Restock and merchandise product in customer freezer display cases.
- Interface with Marketing Department on advertising and promotion matters.
- Attend trade shows to promote product sales and develop sales leads.

### **Qualifications:**

- Bachelor's degree or 3-5 years' related experience and/or training; or equivalent combination of education and experience.
- Proficient Microsoft Office skills.
- Strong leadership skills.
- Strong sales and marketing skills.
- Strong oral and written communication skills.
- Strong time management skills.

To be considered, [complete our online application](#). A pre-employment background check and drug screen are required.

Questions may be directed to [emp@pierres.com](mailto:emp@pierres.com).